

**Greater Richmond's Greatest Newspaper.**  
**The Times-Dispatch**  
 GREATEST WANT AND REAL ESTATE MEDIUM IN VIRGINIA, AND ONE OF THE BEST IN AMERICA.

**Want Ad Rates**  
 Daily one cent per word when paid in advance. No ad. taken for less than ten cents.  
 One and one-half cents a word all classifications except Situation Wanted on Sunday. Situation Wanted, one cent a word. No ad. Sunday taken for less than ten cents.  
 No ads. taken for less than twenty cents when placed in or charged to the counter.  
 Phone orders not guaranteed.  
 Classifications not guaranteed after 3:30 P. M.  
 For business contracts, send for the Want Ad. Man. Phone Monroe 1.

**Lost and Found**  
**LOST A WHITE FRENCH POODLE** dog, name of Phyl, 404 North Main Street. DUELL.  
**LOST SUNDAY**, BETWEEN ST. Paul's church and the Jefferson Hotel. Reward if left at the JEFFERSON HOTEL OFFICE.  
**LOST ENVELOPE**, MARKED AMERICAN FUSIONIST COMPANY, containing correspondence and slide rule catalogue. Finder please phone Madison 3065-F.

**Help Wanted Male**  
**WANTED**, FOR U. S. ARMY, ABLE-bodied, unmarried men, between ages of 18 and 35; citizens of United States; of good character and temperate habits; who can speak, read and write the English language. For information, apply to Recruiting Officer, 829 East Broad Street, Richmond, Va.  
**WANTED**, RAILWAY MAIL CLERKS, Examination May 27, 1913, to \$1,800 per year. Candidates must be of good character, and have no criminal record. Write OZMENT, 65 D. Street, No. 10, No. 10.  
**WANTED**, BICYCLE ERRAND BOY, good wages. Apply 215 North Fifth Street.  
**WANTED**, A BOY TO ATTEND SODA fountain, and to take orders. Apply GREENWALD'S DRUG STORE, East Avenue and Meadow.  
**WANTED**, AN ASSISTANT PHARMACIST, registered, and all-round salesman. Give references. Address 1000 East Main Street, Richmond, Va.  
**WANTED**, DRUG CLERK, REGISTERED or registered assistant. Must have good references. Address 1000 East Main Street, Richmond, Va.  
**WANTED**, REGISTERED DRUG CLERK, give age, married or single. Write to J. H. B. Bickelstein, 214, Norfolk, Va.

**Situations Wanted, Male**  
**EXPERIENCED CHAUFFEUR** (COLORED) desires position; references furnished. Address 1000 East Main Street, Richmond, Va.  
**WANTED**, POSITION WITH WHOLESALE drug house after April 15th by man who has been in the trade in Richmond, Petersburg and Norfolk. Address J. 212, care Times-Dispatch.  
**HIGH GRADE ACCOUNTANT**, NOW employed as an auditor, desires position in his line with more opportunity for advancement, age twenty-five, married, references furnished. Write and I will call. D. 52, care Times-Dispatch.  
**WANTED**, POSITION BY REGISTERED pharmacist, with experience as manager, references. Address 1, 483, care Times-Dispatch.  
**DESIGNER, CUTTER AND FITTER**, desires custom tailored, desires position city or out of town to make high-class work; twelve years experience. Give references. S. ENGELSON, 101 Ninth Street, Lynchburg, Va.  
**WANTED**, "COMPETENT GENERAL" office man, proficient bookkeeper, experienced in all office work, desires position. Can furnish references. Address 1000 East Main Street, Richmond, Va.  
**EXPERIENCED YOUNG MAN**, STEEN, bookkeeper, desires position. Address 1000 East Main Street, Richmond, Va.  
**PRINTER, JOB AND AD COMPOSITOR**, non-union, wants work anywhere. Address J. 151, care Times-Dispatch.  
**WANTED**, BY SCOTCHMAN WITH good general education, position in practical engineering, in machinery is required. Five years experience as fitter and finisher. J. 157, care Times-Dispatch.

**Help Wanted Female**  
**THE COHEN CO.** IS IN NEED OF telegraphers with good experience. Good salary paid.  
**WANTED**, GIRLS FOR OUR KIDNEY. Apply the BAUGHMAN STATIONERY CO., Bowe and Marshall Streets.  
**WANTED**, HOUSEKEEPER AT ONCE. Apply MOUNTAIN VIEW SANATORIUM, 1000 East Main Street, Richmond, Va.  
**WANTED**, A FIRST-CLASS LAUNDRESS at the Country Club of Virginia. Must live on premises; room and board furnished. Fine opportunity for good worker. Apply to Manager of Club in afternoons.  
**COLORADO WOMAN, HONEST AND** capable, wanted for washing and cleaning up two days a week. Call at 626 Garland Avenue, St. Albans, Va.  
**Wanted Women—Get Government** parcel post jobs; \$20 week. Write for list of positions open. FRANKLIN S. SUTHERLAND, Dept. 3393, Rochester, N. Y.

**Solicitors and Salesmen**  
**TRAVELING SALESMEN—LARGE** mercantile house with long, established national business has opened positions for experienced traveling salesmen of proved reliability in former employment. Application letters must state age, height, weight, marital status, home address and full particulars of work since leaving school, including description of present position. Salary and expenses beginning salary required, in addition to necessary traveling expenses and confidential references. Local and personal interview arranged. Unusual opportunity. Division I N, P. O. Box 180, New York City.

**Wanted Persons to Deliver** cards in any town and village in the United States. Address D 673, care Times-Dispatch.  
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**WANTED—SALESMEN TO HANDLE** dinner sets, granite ware and silverware on the side. \$10 a day sure. 50 per cent on approved business. Weekly settlements. Sample cases and samples weighing one pound sent only to salesmen now traveling. Write to J. H. B. Bickelstein, 214, Norfolk, Mo.  
**WANTED**, SALESMAN COVERING important cities of the South, to make a stock of goods and make a sale in glass and in bulk. Kindly reply, stating experience and what other lines covered. Address C 363, care Times-Dispatch.  
**EXPERIENCED ROAD SALESMAN**, one who has experience in paints preferred. Salary and expenses. State references and experience in letter only. C. A. FOWLER, Richmond Hotel.

**Agents Wanted**  
**WANTED, AGENTS TO SELL** 25c sheet music for 10c. Send 15c for three sample sheets. J. H. B. Bickelstein, 214, Norfolk, Va.  
**NOTICES**  
**ARCHITECTS, CONTRACTORS AND** property owners: All by CHAS. H. SHARKEY, P. O. Box 354.  
**WANTED, THE PUBLIC TO** know that J. H. B. Bickelstein, 214, Norfolk, Va., has been appointed agent for the sale of the J. H. B. Bickelstein, 214, Norfolk, Va., and is now receiving orders for the sale of the J. H. B. Bickelstein, 214, Norfolk, Va.  
**NOTICE—E. ENDERS & SON HAVE** received their spring and summer styles. Please call on J. H. B. Bickelstein, 214, Norfolk, Va., to inspect them and make their selection. We guarantee fit and workmanship. J. H. B. Bickelstein, 214, Norfolk, Va.  
**WILL BUILD AND SELL YOU A** home or take any contract, small or large. Phone Madison 5259 or G 163, care Times-Dispatch.

**Business Opportunities**  
**IF YOU HAVE A FEW HUNDRED** dollars to invest and want to make money faster than you ever have before in building and selling houses, call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.  
**WANTED, A PARTNER IN REAL** estate business. A man with a capital of \$10,000 to \$20,000, who can invest five thousand dollars in real estate and who is willing to take the business. Highest bank and business references given and required. Address P. O. Box 1515, Richmond, Va.  
**CAPITAL FOR APPROVED ENTER-**prises without commission. Full particulars of every business opportunity. Address THE GEORGIA PROMOTER, Gainesville, Ga.  
**ESTABLISHED BUSINESS FOR SALE** in a good location. Call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.  
**FOR SALE, A WELL ESTABLISHED** general merchandise business. Established 25 years. Have a well established trade and a good location. Call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.  
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**Poultry, Pets and Live Stock**  
**I HAVE BEEN APPOINTED TRUSTEE** to sell one of the best English bred stallions that ever trod on four feet. Any one wanting a bargain will do well to communicate with me. He weighs 2,200 pounds, seven years old, kind and gentle, work in any harness. Reason for selling, people in this section prefer to breed to scrub for \$6 rather than \$15 for the best colts ever seen. Will sell on good terms. J. H. B. Bickelstein, 214, Norfolk, Va.  
**GENUINE SHETLAND PONIES, CALL** and see them. MONTROSE PONY farm, 111 South Street, Richmond, Va.  
**FOR SALE, BUFF WYANDOTTES, OR** would exchange for pen of black chickens. MRS. COUCH, Lunenburg, Va.  
**FOR SALE, THREE FIRST-CLASS** milk cows, just fresh. A. L. SMITH, Tellingtown, Va.  
**WANTED, TO BUY FOR CASH** household goods in any quantity. Phone Madison 3851.  
**WANTED, OLD IRON, BRASS, COPPER, HONES, GRINDERS, ETC.** Call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.  
**WANTED, BUTTER FAT IN SOUR** or sweet cream, 42 cents per pound. Can be shipped from Richmond, Va. Write to J. H. B. Bickelstein, 214, Norfolk, Va.  
**WANTED, MILLER, CORN MEAL,** flour and feed. Call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.  
**WANTED, OLD GEORGE FEATHER** and pen of black chickens. MRS. COUCH, Lunenburg, Va.

**Real Estate Wanted**  
**WE SATISFY OUR CUSTOMERS** because we sell them the best coal and wood; also good weights and measures. Coal and wood delivered promptly. All orders delivered promptly. We also manufacture plate glass, and supply it to the trade. Address 1000 East Main Street, Richmond, Va.  
**I HAVE CLEAN, FREE-BURNING** split lump, \$3.50 per ton. My analysis is 8.00 grains best. For analysis, write to J. H. B. Bickelstein, 214, Norfolk, Va.  
**CALL MONROE 4378 FOR BEST** grade of pine, oak or slab wood, anthracite, split or Briquette coal. Also money and get quick service. LYNE & HARRIS, 1811 East Cary.

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**DAILY PUZZLE**  
**(I AM NOT A GIRL)**  
 What Irish River? ANSWER TO YESTERDAY'S PUZZLE: JAG.  
**For Sale**  
**FOR SALE, ONE LOT HIGH-GRADE** SHOWCASES AND TABLES. WILL SELL ONE OR ALL. APPLY 217 EAST BROAD STREET.  
**\$50—NICE LITTLE UPRIGHT PIANO,** with stool and scarf. Must be sold; 75 cents weekly buys it. CRAFTS REMOVAL SALE, 121 East Broad Street.  
**FOR SALE, NEWLY PAINTED, RUB-**ber-tired survey, \$50 one rubber-tired survey, \$65; two rubber-tired top bugs, \$75; and \$80 several other wagons. A. MEYER'S SONS, 121 East Cary Street.  
**ORGANS—\$10, \$15, \$25 AND UPWARD.** Big values. Cash and carry. CRAFTS REMOVAL SALE, 121 East Broad Street.  
**WILL SELL DRUG BUSINESS, GOOD** location, on reasonable terms. L. 653, care Times-Dispatch.  
**WE HAVE A NUMBER OF LATE** model Underwood and Remington typewriters, which look as good, work as well and are as cheap as the same as new machines. Call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.  
**\$15—FISCHER PIANO, NO. 52135,** old style, but fine; full, rich tone, in excellent condition. Little convenient survey, \$50 one rubber-tired survey, \$65; two rubber-tired top bugs, \$75; and \$80 several other wagons. A. MEYER'S SONS, 121 East Cary Street.  
**FOR SALE, SAWMILL, FULLY** equipped. Will sell in whole or part. BRADSHAW & BRADSHAW, 121 East Broad Street.  
**\$81—BILLINGS PIANO, NO. 50195,** walnut case, good instrument for the money. Small cash deposit, balance 75c weekly. CRAFTS REMOVAL SALE, 121 East Broad Street.  
**FOR SALE, ENGINES, BOILERS, ETC.** Call on J. H. B. Bickelstein, 214, Norfolk, Va., and he will show you how to make money. J. H. B. Bickelstein, 214, Norfolk, Va.

**Real Estate for Sale**  
**SHANNON & LUCHS**  
 OF WASHINGTON, D. C.  
 Are offering for sale a number of small investment properties in the city of Washington, all of which have been appraised by the United States Government and built under their personal supervision.  
 One of the following described properties are advantageously located in high-class investment neighborhoods and are situated on the actual amount of money invested by you in the properties. All invested properties are covered with guaranteed titles.  
 There is no city in the country where more profit can be made in the national capital, or where better or more permanent returns may be had. Washington is a city absolutely free from strikes, riots and financial unrest, and consequently, is a very safe place to buy and hold property.  
 Our references: Any national bank or newspaper in Washington.  
 For further information on these properties, address SHANNON & LUCHS, INVESTMENT DEPT., 713 Fourteenth Street, Northwest, Washington, D. C.

**Real Estate for Sale**  
**FOR SALE, RIGHT CLOSE TO THE** new Union Station, a splendid rental section. Substantial six-room house, renting for \$18.50 per month. Price, \$2,500. A quick sale. Trust \$1,300 at 6 per cent. The house nets about 15 per cent on the equity after deducting all expenses.  
**FOR SALE, A WELL-BUILT FRAME** house in a closely built up section of the city. In good condition. Renting for \$17.50 to reliable tenants. Can be bought for \$2,000. Nets about 9 per cent if all cash is paid.  
**FOR SALE—IT IS HARD TO GET** a better located property than this character at the right price. We offer a row of small bricks, containing five rooms each, bath each, at a very low figure. They are now rented at \$10.50 each, and there are five of them. The price is only \$1,200 each. First trust \$250 and the third trust \$1,000. Only \$1,000 cash required. Property nets about 15 per cent after deducting all expenses.

**Real Estate for Sale**  
**FOR SALE, THIS IS ONE OF THE** choicest investments in Washington. It is a two-family house, built about two years ago, and has been constantly rented ever since. Renting for \$20.00 per month, and the price has been cut to \$2,000. Only \$1,500 cash required. Property nets about 15 per cent after deducting all expenses.  
**FOR SALE—WE ARE AUTHORIZED** to sell two small frame houses in a desirable section of the city. They are now rented for \$10.50 each, and there are five of them. The price is only \$1,200 each. First trust \$250 and the third trust \$1,000. Only \$1,000 cash required. Property nets about 15 per cent after deducting all expenses.

**Real Estate for Sale**  
**FOR SALE—THIS IS THE KIND OF** small investment property that is hard to get. Three brick houses of seven rooms each, built in 1911. Price only \$2,000 each. Nets about 9 per cent. Can put first trust on them and receive a higher rate of interest on the equity.  
**FOR SALE—ANOTHER GOOD LITTLE** brick house, close to the new Union Station; seven good rooms and bath. Constantly rented at \$17.50 per month. Nets about 9 per cent on cash basis. This kind of property is never vacant. Can be bought for \$2,100.  
**FOR SALE—HOUSES OF THIS TYPE** have been recently located in the new northwest section, convenient to two good car lines. A fine rent producer. Price \$2,200. First trust \$1,000. Can be bought for \$2,700. Trust, \$1,400 at 6 per cent. Nets about 10 per cent.

**Real Estate for Sale**  
**FOR SALE, FOUR GOOD BRICK** houses, close to the new Union Station; seven good rooms and bath. Constantly rented at \$17.50 per month. Nets about 9 per cent on cash basis. This kind of property is never vacant. Can be bought for \$2,100.  
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**COMMERCE SETS**  
**NEW HIGH RECORD**  
 During February Aggregate of Exports and Imports Reached \$343,595,130.  
 Washington, March 16.—A high record for February in the history of American foreign commerce was established last month, when the aggregate of exports and imports amounted to \$343,595,130, and there was a balance of trade in favor of the United States of \$44,457,192 for the month. Exports aggregated \$194,025,316; imports, \$149,068,214. The Bureau of Foreign and Domestic Commerce announced today.

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**Auction Sales Future Days**  
**William B. Pizzini Company,** Real Estate Agents and Auctioneers, 723 East Main Street.  
**AUCTION SALE**  
**OF**  
**Desirable Detached Brick** Dwelling, No. 2601 Grove Avenue, at the Southwest Corner of Grove Ave. and Robinson Street, with Lot 30x179.9 Feet to an Alley.  
 At the request of the owner, we will offer the above at public auction, on the premises, on TUESDAY, MARCH 18, 1913, at 5 o'clock P. M., the above described property.  
 The house consists of ten rooms, exclusive of a front porch, granite tile cellar, conservatory, hot water heat, electric combination fixtures, parquetry floor, six tile and tile, the most desirable homes and located in the most convenient and desirable section in the West End of the city. Will be sold cheap. Be sure and attend sale.  
 TERMS: One-half or more cash, and the balance on an approved basis, secured by deed of trust on the property.

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